

Private Equity Sales

From lecture hall to the deal table.

Do you want to learn how capital is really raised, not as a case study, but in a real investor conversation? At Landmark, you sit next to senior management from day one, when private equity deals are placed with family offices, pension funds, and entrepreneurs. No coffee runs. Real responsibility.

LOCATION	START	WORKLOAD	DURATION
Zurich, Bellerivestrasse 241	Immediately / flexible	40 to 100 %	6 months+

WHAT YOU WILL DO

- **Find investors:** screen, approach, and qualify family offices, pension funds, and UHNWIs.
- **Sell deals:** build teasers, pitch decks, and factsheets that convince investors to commit.
- **Sit at the table:** prepare, attend, and follow up on investor meetings and roadshows.
- **Read the market:** translate capital-market and real-estate trends into sharp sales arguments.
- **Steer the pipeline:** manage CRM, data room, and fundraising reporting for senior management.

WHAT YOU BRING

- A degree in progress (Bachelor/Master), e.g. business administration, finance, or banking & finance
- Genuine passion for private equity, real estate, and capital markets
- Enjoyment of engaging with demanding counterparts and persistence in following up
- Confident presence and drive, sales is a marathon, not a sprint
- Stylistically confident and fluent in one of: Swiss German, standard German, French, Italian, Russian, or English
- Strong IT affinity, good PowerPoint and Excel skills
- Independent, structured, highly reliable, and absolutely discreet

WHAT YOU GET

- **Direct access:** you work one-on-one with senior management, no layer in between.
- **A steep learning curve:** structuring, valuing, and placing private equity deals.
- **Your network:** investors, banks, and advisors across Switzerland and Europe, early and in person.
- **Flexibility:** we adapt your workload and hours to your class schedule, including during exam periods.
- **Perspective:** an extended internship or working-student role, a practice-oriented master's thesis, or an entry as an analyst.
- **Fair pay:** market-based compensation, an office at Tiefenbrunnen, front-row with a view of Lake Zurich.

WHO WE ARE

Landmark Equity Partners is a Zurich-based private equity boutique focused on medtech and longevity in the DACH region. We are FIDLEG-regulated (Swiss FinSA) and work with institutional investors, family offices, and qualified private investors in Switzerland and Europe.

www.landmarkpartners.ch

Curious? Apply now.

CV, a short cover letter (max. 1 page), and a transcript of records as a single PDF. We are less interested in the perfect CV than in why investors and deals genuinely excite you. We reply within ten working days.

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